



## **Spectra Energy selects ASC Contracts™ to Manage their North American Fleet of Vehicles**

**Ottawa, Ontario, (January 20, 2009).** — Advanced Software Concepts Inc. (ASC), provider of tailored, industry-specific Contract Lifecycle Management (CLM) solutions, announced today that Spectra Energy, a premier North American provider of natural gas infrastructure has selected ASC Contracts™ as their Fleet Management solution.

Spectra Energy selected ASC Contracts, a web based CLM application, to deliver a centralized, web-based Fleet Management System to automate and streamline the upfitting, inventory control and tracking required to support Spectra's vehicle fleet replacement process. ASC's overall selection was due to the flexibility of ASC Contracts, the short time to delivery and ASC's very strong domain expertise in customer specific contract lifecycle management solutions in the Utilities sector.

Using secure web access, the Spectra tailored ASC Contracts application will automate the tracking process used by Spectra to manage their fleet replacement process across North America, including storing all vehicle data electronically in a centralized hosted repository, generating requests for and tracking all vehicle upfitting activity and notifications throughout the Vehicle replacement process. In addition, ASC Contracts will provide Spectra with full on-line audit and searching and reporting capabilities. Key benefits for Spectra include significant cost savings through operational efficiencies, higher employee productivity and greater control of vehicle data and upfitting and replacement processes.

"We are very pleased to be the successful solution vendor for Spectra's Fleet Management needs. Our objective is to ensure that ASC Contracts allows Spectra Energy to streamline and automate their vehicle replacement and upfitting process across their North American Fleet. The automation has simplified Spectra Energy's fleet management processes allowing Spectra Energy to improve productivity and manage their spend better" said Shawn King, President and CEO of ASC.

The platform's advanced query and reporting tools permit operations, finance, and third party fulfillment to quickly analyze current, assess replacement and upfitting cycles, and forecast trends from a current, complete, and centralized repository of contractual information. The CLM platform also provides organizations with the means to ensure compliance with contract terms and reduce the costs associated with processing and handling contracts.

### **About Advanced Software Concepts Inc.**

Advanced Software Concepts (ASC) is a tailored Contract Lifecycle Management (CLM) solutions company focused on the Communications, Financial Services and Energy and Utility industries and on those organizations with similar business processes to these industries. ASC offers ASC Contracts™, a robust, scalable and highly extensible CLM software platform designed especially to support the CLM needs of particular industry segments. Combining ASC Contracts™ with market specific expertise and an iterative development approach, ASC deploys tailored, customer-specific solutions for the secure creation, approval, storage, and monitoring of legally binding agreements. For more information visit: [www.asccontracts.com](http://www.asccontracts.com)

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